

ENVIRONMENT

In 2017, Community members reused an estimated **420 tons of items** (a 27% increase over 2016) at our two ReUse Centers.

An additional **45 tons of e-waste** was recycled through our eCenter computer program, in the form of computer carcasses, printer ink and toner cartridges, circuit boards, and other metal and plastic components.

We completed **810 free pickups of donations** from Tompkins County homes and received over **14,000** donations at our two ReUse Centers.



Through our deconstruction program, we completed 16 commercial & residential renovation projects, and **deconstructed a complete house** in downtown Ithaca, salvaging building materials.

EMPOWERMENT

13 participants completed entry-level job training this year at our tech & retail programs with a total of **3,600 hours of job skills training**.

Of these 13 participants, 5 trainees were accepted into paid apprenticeships, a competitive follow-up course, and 7 obtained employment after the program.



MUTUAL BENEFIT PROGRAM

ReSET trainees help increase capacity in the labor-intensive process of reclaiming material while gaining hands-on experience by refurbishing electronics for resale at affordable prices – in 2017, 761 items were processed with an **estimated retail value of \$7,950**.

ENGAGEMENT

Volunteers donated 13,000 hours of labor at our stores, averaging 34 volunteers per month, alongside 26 living-wage permanent employees.



The Ithaca Fixers Collective, a volunteer group of experienced fixers who offer their expertise every Saturday from 3-5 pm at the Ithaca ReUse Center open to the public, successfully repaired 124 items!

In the first year operating the ReUse Materials Access Program*, a pilot program, in which ReUse creates store credits to referred individuals and nonprofits in need. We granted **70 individuals and 14 nonprofits** store credits amounting to **\$11,035**.

* Supported by the ReUse Community Fund

2017 ANNUAL REPORT



A community-based effort to keep good items in use and reduce waste

Valuable products, including furniture, building materials, electronics and clothing are donated at Community ReUse Centers

Finger Lakes ReUse accepts these materials, prices, tests and refurbishes, creating job training opportunities in the process

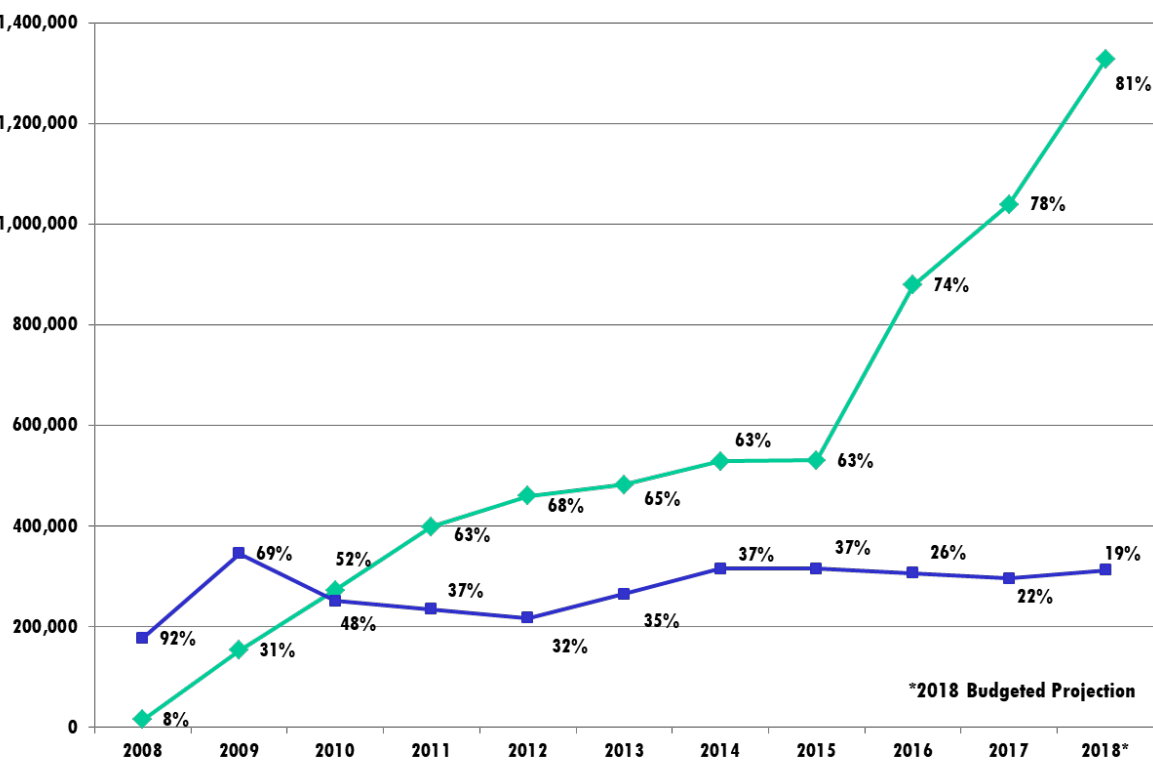
Items are sold back to the community at very affordable prices, keeping them in use and not lost forever to growing landfills!

Earned Revenues & Contributed Income Trend

2008-2018

Each year we leverage our grants and donations as we get closer to covering our operational expenses through revenue generated from merchandise sales and the services we offer.

**2018 projected figures*



Made possible with support from:

Alternatives Federal Credit Union
Appalachian Regional Commission
Autodesk Foundation
Brightworks Computer Consulting
Cascade Alliance
Challenge Workforce Solutions
City of Ithaca
Community Foundation of Tompkins County

Cornell Cooperative Extension of TC
Cornell University
Friendship Fund of GMA Foundation
Get Your Greenback Tompkins
GreenStar Cooperative Market
Helen T. Howland Foundation
Human Services Coalition of Tompkins County
Ithaca College
Ithaca Neighborhood Housing Services
Ithaca Urban Renewal Agency

Kendall at Ithaca
Lane Family Fund Foundation
Mimi's Attic
New Roots Charter School
NYCON
NYS Department of Environmental Conservation
NYS Empire State Development
NYS Pollution Prevention Institute
NYSERDA
Park Foundation

Rotary Club of Ithaca
Social Service League of Ithaca
The Legacy Foundation of Tompkins County
The Sustainability Center
Tompkins Charitable Gift Fund
Tompkins Community Action
Tompkins County Area Development
Tompkins County Chamber of Commerce
TC Dept of Recycling and Materials Management
Tompkins County Dept of Social Services

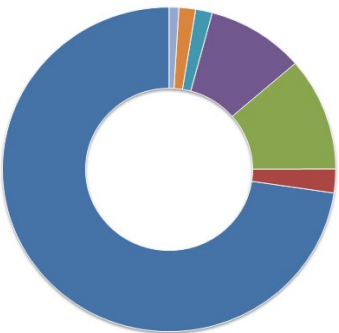
Tompkins County Probation
Tompkins Trust Company
Tompkins Workforce NY
Triad Foundation
Triphammer Development
United Way of Tompkins County
Women Building Community
Women's Opportunity Center
....and many more!

Our Vision: A just, resilient, waste-free world that values people and resources.

Our Mission: To enhance community, economy, and environment through reuse.

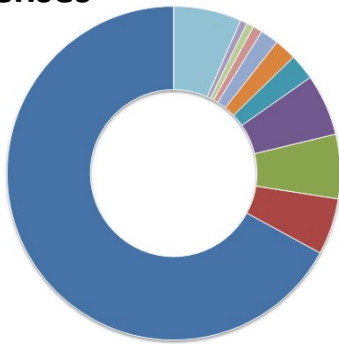
Our Goals: To reduce waste
To relieve poverty
To teach job skills through reuse activities.

2017 Income



Used Merchandise Sales \$993,257 (73%)
Program Income & Service Fees \$32,463 (2%)
Government Grants & Contracts \$153,984 (11%)
Grants (Private Foundations) \$129,717 (9%)
Contributions & Individual Giving \$22,199 (2%)
In-kind Donations \$22,187 (2%)
Other Income \$12,821 (1%)

2017 Expenses



Salaries & Benefits \$948,308 (67%)
Administrative Expenses \$77,240 (6%)*
Debt Service \$88,041 (6%)
Property, Rent & Utilities \$84,179 (6%)
Repairs & Maintenance \$35,579 (3%)
Insurance (Business, Property, D&O) \$30,009 (2%)
Contractual Services \$25,151 (2%)
Real Estate Taxes \$12,900 (1%)
Cost of Goods Sold \$9,956 (0.7%)
Advertising \$9,357 (0.7%)
Depreciation \$93,060 (6.6%)

* Administrative Expenses include Legal & Accounting, Supplies, Printing & Postage, Travel & Meals, Meetings & Conferences, Telephone & Internet, Dues & Subscriptions, and Miscellaneous